BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, DC 20268

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

POSTAL RATES AND FEE CHANGES

Docket No. R2000-1

RESPONSES OF WITNESS LAWRENCE G. BUC FOR
THE CONTINUITY SHIPPERS ASSOCIATION
THE DIRECT MARKETING ASSOCIATION
THE ASSOCIATION FOR POSTAL COMMERCE AND
THE PARCEL SHIPPERS ASSOCIATION
TO THE INTERROGATORIES OF
THE UNITED STATES POSTAL SERVICE
(USPS/CSA-T1-1)

The Continuity Shippers Association, the Direct Marketing Association, the Association for Postal Commerce and the Parcel Shippers Association hereby provide responses of witness Lawrence G. Buc to the following interrogatories of the United States Postal Service: USPS/CSA-T1-1, filed on May 26, 2000.

Each interrogatory is stated verbatim and is followed by the response.

Dated: June 9, 2000

Respectfully Submitted,

Aaron Horowitz

200 Corporate Woods Parkway Vernon Hills, IL 60061-3167 (847) 913-3360

Attorney for the Continuity Shippers Association

USPS/CSA-T1-1. Please provide all calculations used for your estimates of BPRS mail processing and transportation costs.

RESPONSE: See spreadsheet attached.

BPRS Weighted Average Mail		BPRS Weighted Average Mail Processing Modeled	Mail Processing Cost to Special Standard	
Processing Modeled Cost	Proportional CRA Adjustment Factor	Cost (w/ Proportional CRA Adjustment)	Fixed CRA Adjustment for Special Standard	•
[1]	[2]	[3] = [1]*[2]	[4]	[5]
\$ 0.345	1.042	\$ 0.359	\$ 0.211	70%

[1] USPS-T-26, Attachment T at 1.

[2] USPS-T-26, Attachment P at 1.

[4] USPS-T-26, Attachment T at 1.

[5] Tr. 13/5204 (Eggleston).

[7] Tr. 13/5122 (Eggleston).

[8] USPS-T-26 at 35.

[9] CSA-T-1 at 5.

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Average Zone- Related Transportation Cost Differential	Percentage of BPRS Parcels that are Inter-BMC Parcels [2]	Reduction In Unit BPRS Costs [3] = [1]*[2]	Unit Transportation Cost Difference Between Intra-BMC and Inter-BMC Parcels [4]	Eggleston Assumption of Percentage of BPRS Parcels that are Inter- BMC Parcels [5]
\$ 0.031	91.9%	\$ 0.028	\$ 0.276	95.2%

[1] CSA-T-1, Attachment A, Table 3.

[2] CSA-T-1 at 5.

[4] Tr. 13/5122 (Eggleston).

[5] USPS-T-26 at 35.

[8] USPS-T-26 at 40.

		Mail Processing Cost Difference Between		Eggleston Assumption of Percentage of BPRS	Percentage of BPRS Parcels that are Inter-	
BPRS Fixed CRA Adjustment		Intra-BMC and Inter- BMC Parcels		Parcels that are Inter- BMC Parcels		
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	[6] = [4]*[5]		[7]	[8]	[9]	
\$	0.148	\$	0.087	95.2%	91.9%	

Cost Savings Differential Between Eggleston and CSA CSA Transportation Estimate of Inter-BMC Total Transportation **USPS Transportation Unit Cost Savings Unit Cost Unit Cost** Percent [7] = [3]+[6] [6] = ([4]*[5]) - ([4]*[2])[8] [9] = [8]-[7]0.009 \$ \$ 0.038 \$ 0.423 \$ 0.385 **Cost Savings Differential** Between Eggleston and CSA Estimate of Inter-

BMC Percent [10] = ([7]*[8]) - ([7]*[9])

\$ 0.003 \$

BPRS Unit Mail Processing Cost

[11] = [3]+[6]-[10]

0.504

DECLARATION

I, Lawrence G. Buc, do hereby declare under penalty of perjury that the answers to the foregoing Docket No. R2000-1 interrogatories are true to the best of my knowledge, information and belief.

Dated: June 8, 2000

Lawrence G. Buc

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding having requested service of discovery documents in accordance with Section 12 of the rules of practice.

Dated: June 9, 2000

Aaron Horovitz Foo